FR0010674978 Registered in: DE - IT - ES - CH

Monthly report - 28 February 2018

### **Key figures**

NAV: 2 119.45€ Share AUM: 654.90M€ Fund size: 816.10M€

# Investment horizon

more than 10 years

# Synthetic risk and reward profile

#### **Characteristics**

**Legal form :** French Regulated fund - UCITS IV **AMF Classification :** Bonds and other debt

securities in Euros

Share class: C Share Inception date: 20/10/2008 Fund objective: 7% annualized

Index for comparison : IBOXX € Financials

Subordinated TR

Allocation of distributable amounts:

Accumulated

Valuation frequency: Daily

Currency : EUR
Clients: All subscribers

**Risks incurred :** fixed income, capital loss, credit, counterparty, convertible bonds

Modified duration range: between 0 and 10

### **Commercial Information**

ISIN Code: FR0010674978

**Bloomberg Ticker :** LFPLIBR FP Equity

Max. subscription fees: 4.0%
Max. redemption fees: none

Running costs as of 31/12/2017 : 0.62%

**Performance fees**: 25% of excess performance above 7% annualized (capped at 2% of AUM)

Cut-off time: D at 11:00 am CET

Settlement: D+2

Min. initial subscription : 100 000 €

Custodian: BPSS Paris

Administrator: BNP Paribas Fund Services

Management company: La Française Asset

Management

Fund manager : Paul GURZAL Distribution : La Française AM

Document for the use of both non-professional and professional investors - Please read the disclaimer on the last page - Non contractual document. Before subscribing, please refer to the fund prospectus available on the internet: www.lafrançaise-group.com. Data: La Française Asset Management, Bloomberg

# Investment strategy

The Fund's objective is to achieve an annualised performance of more than 7% over a recommended investment horizon of more than 10 years through exposure, in particular, to subordinated debt securities with a specific risk profile different from that of conventional bonds.

## Net performance in EUR

Past performances do not guarantee future results and are not constant over time								
Cumulés	1 months	3 months	2018	1 year	3 years	5 years	Inception*	
Fund	-0.77%	0.93%	0.64%	11.59%	14.67%	43.79%	111.95%	
Fund objective	0.52%	1.68%	1.14%	7.00%	22.53%	40.26%	88.35%	
IBOXX € Financials Subordinated TR	-0.76%	-0.64%	-0.56%	6.33%	10.98%	34.07%	108.08%	
Annualized				1 year	3 years	5 years	Inception*	
Fund				11.59%	4.66%	7.53%	8.35%	
Fund objective				7.00%	6.99%	7.00%	7.00%	
IBOXX € Financials Subordinated TR				6.33%	3.53%	6.04%	8.14%	

\* Inception date 20/10/08

Over 5 years

45.57% (from 04/03/13 to 24/01/18)

-16.04% (from 13/04/15 to 11/02/16)

340 days (16/01/17)

## Evolution of net performance since inception

— IBOXX € Financials Subordinated TR La Française Sub Debt C --- 7% annualized 140.0% 120.0% 100.0% 80.0% 60.0% 40.0% 20.0% 0.0% -20.0% Sep-09 Sep-10 Aug-11 Jul-12 Jun-13 Jun-14 May-15 Apr-16 Mar-17 Feb-18

### Risk indicators

# Return analysis

Modified duration					
Weighted Yield to maturity*					
Yield to first call*					
Average spread (vs Swap)*					
1 year	3 years	5 years			
3.61%	7.30%	6.31%			
3.34	0.66	1.21			
	p)* 1 year 3.61%	2.79% p)* 211 pb 1 year 3 years 3.61% 7.30%			

S۱	vap)*	211 pb		Best month	4.43% (March-16)
	1 year	3 years	5 years	Worst month	-4.58% (sept-15)
	3.61%	7.30%	6.31%	% Months >0	75.00%
	3.34	0.66	1.21	% Months outperf.	55.00%

Max. run-up

Recovery

Max. Drawdown

## Monthly net performance (%)

		Jan.	Feb.	March	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Year
2018	Fund	1.42	-0.77											0.64
	Index	0.61	0.52											1.14
2017	Fund	1.18	1.10	1.01	2.06	1.08	0.89	1.73	-0.06	0.77	2.60	0.04	0.29	13.42
	Index	0.59	0.52	0.58	0.52	0.61	0.56	0.58	0.58	0.54	0.59	0.56	0.54	6.98
2016	Fund	-3.72	-2.82	4.43	1.54	0.57	-1.84	3.15	1.96	-0.59	1.97	-1.03	2.38	5.80
	Index	0.54	0.57	0.57	0.54	0.59	0.56	0.54	0.61	0.56	0.57	0.56	0.56	6.98
2015	Fund	2.72	1.92	0.26	0.02	-0.85	-3.63	2.24	-1.36	-4.58	3.58	0.71	-1.29	-0.60
	Index	0.56	0.52	0.59	0.56	0.54	0.59	0.58	0.58	0.56	0.56	0.58	0.58	7.00
2014	Fund	0.48	2.13	0.34	1.94	1.25	0.83	0.05	1.14	-1.96	1.34	1.04	0.25	9.11
	Index	0.58	0.52	0.58	0.56	0.56	0.58	0.58	0.54	0.59	0.58	0.52	0.61	7.00



weighted average of securities in porfolio

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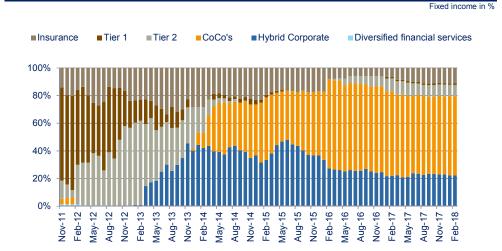
### Monthly report - 28 February 2018



© Evolution of allocation

O

- Fixed rate bonds : 91.67%
- Money market funds: 9.57%
- Cash : -1.24%



## Breakdown by strategy

Breakdown by maturity

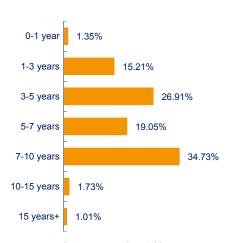
Breakdown by country

Fixed income in %

In % of AUM



- CoCo's: 57.41%
- Hybrid Corporate: 22.13%
- Insurance : 11.33%
- Tier 2:8.13%
- Tier 1: 1.01%







# Issue rating\* breakdown

Fixed income in %

Top portfolio holdin	gs
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Α	1.04	%		
BBB+	2.5	55%		
BBB		8.43%		
BBB-				27.05%
BB+				23.96%
BB			16.77%	
BB-		6.19%		
B+		7.23%		
В	0.43%	0		
NR		6.34%		

Average	issue	rating	÷	BB+

Average issuer rating : BBB+ (3.54% unrated)

	First	Issue	Yield to	
Name	call date	rating	first call	Weight
Société Générale Paris 6.75 % 31/12/2049	07/04/2021	BB	2.46%	4.82%
Crédit Agricole Sa 6.500 % Perp 31/12/2049	23/06/2021	BB+	2.18%	4.33%
Edf 5.00 % 31/12/2049	22/01/2026	BBB-	3.72%	3.45%
Commerzbank 4.00 % 23/03/2026	23/03/2026	BB+	2.20%	3.05%
Abn Amro Bank Nv 4.75 % 31/12/2049	22/09/2027	BB+	4.08%	3.00%
Banco Santander 6.25 % 31/12/2049	11/09/2021	BB+	2.86%	2.89%
Kbc Groep Nv Perp 5.63 % 31/12/2049	19/03/2019	BB	1.27%	2.47%
Unicredit Spa 6.625% 31/12/2049	03/06/2023	B+	4.32%	2.44%
Orange Sa 5.00 % 31/12/2049	01/10/2026	BBB-	2.91%	2.40%
Intesa Sanpaolo Spa 7.00 % 31/12/2049	19/01/2021	BB-	2.87%	2.34%

\* Corresponds to the most recent rating from Moody's and Standard & Poor's



# La Française Sub Debt C

Bonds and other debt securities in Euros

Monthly report - 28 February 2018

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(840), La Française Sub Debt (985), La Française Rendement Emergent 2023 (1112), LFP R2P Global Credit (1139), JKC Fund - La Française JKC China Equity & La Française JKC Asia Equity (987),
La Française Rendement Global 2018 (1160), La Française Rendement Global 2020 (1226), La Française Rendement Global 2025 (1640), La Française LUX - Forum Global Real Estate Securities & Inflection Point European Equities (1143).
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