# BA Beutel Goodman U.S. Value Fund

Marketing Communication

## Fund Objective and Proposition

The Brown Advisory Beutel Goodman U.S. Value Fund was launched under Brown Advisory's Dublin UCITS umbrella on 30th November 2020. It is sub-advised by Beutel, Goodman & Company Ltd., which has been managing a U.S. Equity Strategy since 1985. The Fund seeks to generate long-term capital appreciation by investing in a concentrated portfolio of high conviction ideas: typically 25-35 U.S. companies which have been carefully selected to meet defined quality criteria, and are undervalued in relation to their future cash generation ability. The Fund uses bottom-up, fundamental research to invest in companies at discounts to their business value, defined as the present value of their sustainable free cash flow. Stocks bought at a meaningful discount to business value may offer an inherent margin of safety<sup>1</sup> and return potential. The fund focuses on quality companies with stable, growing businesses and strong balance sheets which should mitigate the potential loss, and requires a minimum expected return of 50% on initial investment over three years.

## Fund Performance

**CUMULATIVE GROWTH OF \$100** (net of fees) from inception to 31 July 2023 Past performance does not predict future returns. \$200 Russell 1000<sup>®</sup> Value Net Index \$160 \$125 \$120 \$80 **BA Beutel Goodman** U.S. Value Fund (Net) \$40 \$0 00000 Decilo APT-22 14.21 121-22 AQT-22 111-22 0000222 Jan 23 Pat.33 111.23

This performance is additional to, and should be read in conjunction with, the calendar year performance data below. Past performance may not be a reliable guide to future performance and investors may not get back the amount invested. All investments involve risk. The value of the investment and the income from it will vary. There is no guarantee that the initial investment will be returned.

CALENDAR YEAR RETURNS (% net of fees)	2022	2021			
BA Beutel Goodman US Value Fund M USD (30 Nov 2020)	1.5	13.7			
Russell 1000 Value Net Index (USD)	-8.1	24.4			
ANNUALISED PERFORMANCE					
(as of 07/31/2023)	1 MO	3 MO	YTD	1 YR	ITD
BA Beutel Goodman US Value Fund M USD (30 Nov 2020)	2.1	5.5	8.1	11.0	9.3
Russell 1000 Value Net Index (USD)	3.5	6.0	8.4	7.5	9.9

Source: Brown Brothers Harriman. This performance is additional to, and should be read in conjunction with, the calendar year performance data above. Performance over 1 year is annualised. Past performance may not be a reliable guide to future performance and investors may not get back the amount invested. All investments involve risk. The value of the investment and the income from it will vary. There is no guarantee that the initial investment will be returned.

<sup>1</sup>Margin of safety is a principle of investing in which an investor only purchases securities when the market price is significantly below its intrinsic value. Even by utilizing a margin of safety strategy, an investor can still lose money.

<sup>2</sup>The Fund uses the Russell 1000 Value Index as a Comparator Benchmark to compare performance, measuring the performance of the large-cap value segment of the U.S. equity universe, and represents the 1000 top companies by market capitalization. The Fund is actively managed and is not constrained by any benchmark.

<sup>3</sup>The Fund will be available for subscription only in jurisdictions where they have been registered for distribution or may otherwise be lawfully privately placed. Only certain share classes may be registered or privately placed in some jurisdictions, please contact Brown Advisory for more information. Singapore-restricted scheme, please contact Brown Advisory for more information.

#### **PORTFOLIO MANAGERS**



Rui Cardoso, MBA, CFA Managing Director, U.S. & International Equities Beutel Goodman



### **Glenn Fortin, CFA**

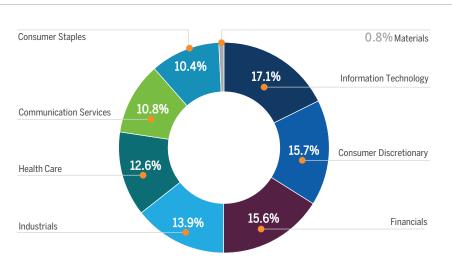
Vice President, U.S. & International Equities Beutel Goodman

FUND FACTS		
Benchmark	Russell 1000 <sup>®</sup> Value Net Index <sup>2</sup>	
Structure	UCITS (Ireland)	
Base Currency	USD	
Launch Date	30 November 2020	
Fund Size	USD 1,262 million	
Holdings	Typically 25-35	
Dealing	Daily	
Administrator	Brown Brothers Harriman (Ireland)	
Administrator Contact	Tel +353 1603 6490	
Settlement	T+2	
Minimum Investment (Relevant Currency)	M: 40,000,000 C: 40,000,000 SI: 20,000,000	
Registered for Sale <sup>3</sup>	CHE, DEU, ESP, GBR, IRL, LUX, NLD, SWE	
Eligibility (U.K.)	ISA and SIPP	
SFDR Classification	Article 8	

# BA Beutel Goodman U.S. Value Fund

JULY 2023: MONTHLY FUND FACTSHEET

## Sector Weights



TOP 10 EQUITY HOLDINGS			
Security	%		
QUALCOMM Incorporated	4.7		
Amdocs Limited	4.7		
Amgen Inc.	4.5		
NetApp, Inc.	4.5		
Omnicom Group Inc	4.4		
Polaris Inc.	3.9		
American Express Company	3.8		
Harley-Davidson, Inc.	3.8		
Kimberly-Clark Corporation	3.8		
Masco Corporation	3.5		
Total	41.5		

Source: FactSet. Top 10 holdings and sector breakdown includes cash and cash equivalents, which was 3.1% and is subject to change. Cash value not displayed. Numbers may not total 100% due to rounding. Holdings shown are for informational purposes only and are not a recommendation to buy, sell or hold any security.

### MARKET CAP COMPOSITION

	BA Beutel Goodman U.S. Value Fund (%)	Russell 1000 Value Index (%)			
< \$10 billion	20.3	8.3			
\$10 – 50 billion	55.1	32.7			
\$50 – 100 billion	1.4	15.2			
> \$100 billion	23.2	43.8			

Source: Factset. Numbers may not total 100% due to rounding.

SHARE CLASS INFORMATION				
	ISIN	Ticker	OCF <sup>4</sup> (%)	AMC (%)
Dollar M Class Dist.	IE00BN940C50	BGUSMFD	0.32	seed
Dollar SI Class Acc.	IE00BN940J20	BABGUSA	0.70	0.60

For information on additional share classes, please visit www.brownadvisory.com/intl/kiid-library or contact us.

### **INVESTMENT ENQUIRIES**

InternationalInstitutionalSales@brownadvisory.com | +44 (0)20 3301 8130 | 18 Hanover Square, London, W1S 1JY

<sup>4</sup>The ongoing charges figure (OCF) is based on expenses, excluding transaction costs. The charges include the costs of marketing and distribution For more information about charges, please see the Fund's prospectus, available at www.brownadvisory.com.

#### Disclosures

This factsheet should not be relied upon by retail investors. Retail investors should consult with their financial advisor before making any investment decisions. Past performance may not be a reliable guide to future performance and investors may not get back the amount invested. All investments involve risk. The value of the investment and the income from it will vary. There is no guarantee that the initial investment will be returned.

Performance data herein relates to the Brown Advisory Beutel Goodman U.S. Value Fund (the "Fund"). The performance is net of management fees and operating expenses. This communication is intended only for investment professionals and those with professional experience of investing in collective investment schemes. Those without such professional experience should not rely on it. Any entity responsible for forwarding this material to other parties takes responsibility for ensuring compliance with applicable financial promotion rules. Changes in exchange rates may have an adverse effect on the value price or income of the product. The difference at any one time between the sale and repurchase price of units in the Fund means that the investment should be viewed as medium to long term. This factsheet is issued by Brown Advisory Ltd, authorised and regulated by the Financial Conduct Authority in the U.K. This is a marketing complaints and compensation arrangements may not apply. This is not an offer or an invitation to subscribe in the Fund and is by way of information only. Cancellation rights do not apply and U.K. regulatory complaints and compensation arrangements may not apply. This is not an offer or an invitation to subscribe in the Fund and is by way of information only. Cancellation rights do not apply and U.K. regulatory complaints and compensation arrangements may not apply. This is not intended as investment or financial advice. Investment decisions should not be made on the basis of this factsheet. A Prospectus is available for Brown Advisory Funds plc (the "Company") as well as a Supplement for the Fund and a Key Investor Information Document ("KIID") for each share class of the Fund. The Fund's Prospectus can be obtained by calling +44 (0)20 3301 8130 or visiting https://www.brownadvisory.com/intl/ucits-legal-document-library and is available in English.

The KIIDs can be obtained from https://www.brownadvisory.com/intl/kiid-library and are available in one of the official languages of each of the EU Member States into which the Fund has been notified for marketing under the Directive 2009/65/EC (the UCITS Directive). In addition, a summary of investor rights is available from https:// www.brownadvisory.com/intl/ucits-legal-document-library. The summary is available in English. The Fund is currently notified for marketing into a number of EU Member States under the UCITS Directive. The Company can terminate such notifications for any share class and/or the Fund at any time using the process contained in Article 93a of the UCITS Directive. Certain share classes of the Fund will also be available for subscription in jurisdictions where the Fund may be lawfully privately placed. Please contact Brown Advisory for more information. Investors should carefully consider the investment objectives, risks, charges, and expenses of the Fund. This and other important information is contained in the Prospectus, the Supplement, and the applicable KIIDs. Read these documents carefully before you invest.

The Fund is an Article 8 financial product for the purposes of Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability related disclosures in the financial services sector (SFDR). ESG considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The strategy seeks to identify companies that it believes may have desirable ESG outcomes, but investors may differ in their views of what constitutes positive or negative ESG outcomes. As a result, the strategy may invest in companies that do not reflect the beliefs and values of any particular investor. The strategy may also invest in companies that would other wise be screened out of other ESG oriented funds. Security selection will be impacted by the combined focus on ESG assessments and forecasts of return and risk. The strategy intends to invest in companies with measurable ESG outcomes, as determined by Brown Advisory, and seeks to screen out particular companies and industries. Brown Advisory relies on third parties to provide data and screening tools. There is no assurance that this information will be accurate or complete or that it will properly exclude all applicable securities. Investments selected using these tools may perform differently than as forecasted due to the factors incorporated into the screening process, changes from historical trends, and issues in the construction and implementation of the screens (including, but not limited to, software issues and other technological issues). There is no guarantee that Brown Advisory's use of these tools will result in effective investment decisions. The decision to invest in the Fund should take into account all the characteristics and objectives of the Fund as described in the Prospectus. This piece is intended solely for our clients and prospective clients, is for informational purposes only, and is not individually tailored for or directed to any particular client or prospective client. For furth

The Fund is a sub-fund of the Company, an umbrella fund with segregated liability between sub-funds. The Fund is authorised by the Central Bank of Ireland as a UCITS pursuant to the European Communities (Undertakings for Collective Investment in Transferable Securities) Regulations, 2011 as may be amended, supplemented or consolidated from time to time (the "Regulations"). The Company has appointed Brown Advisory (Ireland) Limited as its UCITS management company which is authorised by the Central Bank of Ireland pursuant to the Regulations and the Central Bank (Supervision and Enforcement) Act 2013 (Section 48(1)) (Undertakings for Collective Investment manager of the Fund is Brown Advisory LLC. The Gistributor of the Fund is Brown Advisory LLC. The Fund is a recognised collective investment scheme for the purposes of section 264 of the UK's Financial Services and Markets Act 2000.

The Fund uses the Russell 1000<sup>®</sup> Value Index as a comparator benchmark to compare performance. The Fund is actively managed and is not constrained by any benchmark. The Russell 1000<sup>®</sup> Value Index measures the performance of the large cap value segment of the US equity universe. It includes those Russell 1000 companies with relatively lower price-to-book ratios, lower I/B/E/S forecast medium term (2 year) growth and lower sales per share historical growth (5 years). The Russell 1000<sup>®</sup> Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. Russell<sup>®</sup> is a trademark of the Frank Russell Company. An investor cannot invest directly into an index.

Brown Advisory is the marketing name for Brown Advisory, LLC, Brown Investment Advisory & Trust Company, Brown Advisory Securities, LLC, Brown Advisory Ltd., Brown Advisory Trust Company of Delaware LLC, Brown Advisory Investment Solutions Group LLC, Meritage Capital LLC, NextGen Venture Partners, LLC and Signature Financial Management, Inc.