

### Fund Manager

Peter Elam Håkansson, Founding Partner, Chairman and Chief Investment Officer, leads the investment teams of East Capital. Peter has 28 years experience in the industry. Read more at [www.eastcapital.com/Corporate/Funds/The-team/](http://www.eastcapital.com/Corporate/Funds/The-team/)

### Investment objective

To provide long-term capital growth on your investment by investing in shares of companies located in Eastern Europe. Long-term perspective, fundamental analysis and active selection of equities three main pillars of our investment philosophy.

### Risk and reward profile

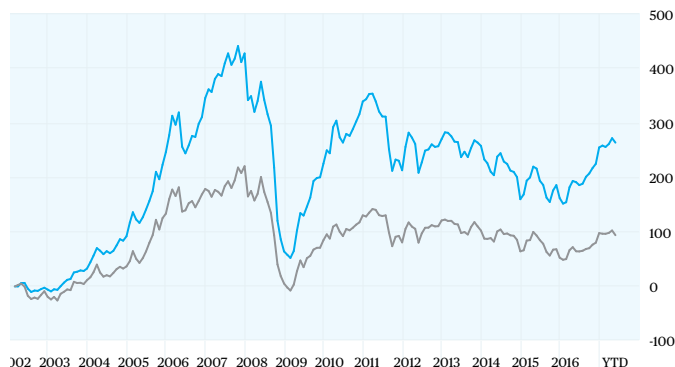


### Fund facts

|   |  |
|---|--|
| Type                                    | UCITS  |
| Domicile                                | Luxembourg   |
| Share class launch date                 | 12.12.2007   |
| Strategy launch date                    | 18.03.2002   |
| NAV valuation                           | Daily, forward pricing   |
| Benchmark                               | MSCI EM Europe 10/40 Index                                     |
| Distribution policy                     | Accumulating   |
| Management fee                          | 2%   |
| Ongoing charge                          | 2.54%  |
| Performance fee                         | No   |
| Max subscription fee                    | 5%   |
| Max redemption fee                      | -  |
| Minimum investment                      | EUR 20   |
| Cut-off time                            | 15:00 CET  |
| NAV per unit (31.05.2017)               | EUR 67.61  |
| Fund size (31.05.2017)                  | EUR 212 m  |
| Number of holdings                      | 80   |
| ISIN                                    | LU0332315638   |
| Bloomberg                               | ECESTAE LX   |
| Valoren                                 | 3555363  |
| WKN                                     | AONEYB   |
| Countries of registration               | AT, BE, CH, DE, ES, FI, FR, HU, IT, LU, NL, NO, SE, EE, LV, GB |
| UK Reporting status                     | Yes  |
| EUSD status (distribution & redemption) | out of scope   |

East Capital is a signatory of the United Nations-supported Principles for Responsible Investment – an international initiative where investors can collaborate to understand and manage environmental, social and governance related factors in their investment decision making and ownership practices. Read more at [www.unpri.org](http://www.unpri.org).

### Performance (EUR)



| Cumulative performance (%) | 1 mth | 3 mth | 6 mth | YTD  | 1 yr | 3 yr | 5 yr | Since inception    |
|----------------------------|-------|-------|-------|------|------|------|------|--------------------|
| Class A EUR                | -2.2  | 2.2   | 12.0  | 2.4  | 24.9 | 7.6  | 16.5 | -32.4              |
| Benchmark                  | -4.3  | -1.3  | 7.7   | -1.9 | 18.0 | -3.4 | 7.5  | -41.3 <sup>3</sup> |
| Strategy                   | -2.2  | 2.2   | 12.0  | 2.5  | 24.9 | 7.6  | 17.9 | 264.2              |

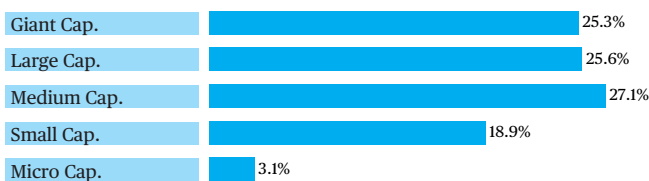
| Calendar year performance (%) | 2016 | 2015 | 2014  | 2013 | 2012 |
|-------------------------------|------|------|-------|------|------|
| Class A EUR                   | 35.5 | 0.7  | -27.3 | -4.1 | 17.9 |
| Benchmark                     | 29.6 | -7.1 | -18.8 | -8.4 | 22.3 |
| Strategy                      | 35.5 | 0.8  | -27.3 | -3.4 | 18.3 |

| Annualised performance (%) | 3 yr | 5 yr | Since inception   |
|----------------------------|------|------|-------------------|
| Class A EUR                | 2.5  | 3.1  | -4.1              |
| Benchmark                  | -1.2 | 1.5  | -5.5 <sup>3</sup> |
| Strategy                   | 2.5  | 3.3  | 8.9               |

| Portfolio characteristics <sup>4</sup> | Fund | Benchmark |
|--|------|-----------|
| Volatility (%)                         | 18.1 | 17.7      |
| Sharpe ratio                           | 0.2  | 0.0       |
| Tracking error (%)                     | 5.2  | -         |
| Information ratio                      | 0.7  | -         |

| Financial ratios                         | Fund | Benchmark |
|--|------|-----------|
| P/E (12 months forward)                  | 9.0  | 7.8       |
| EPS growth (past 3 year earnings growth) | 1.3  | 7.3       |
| Prospective dividend yield               | 4.4  | 6.3       |

### Market capitalisation breakdown



1 Oldest share class of East Capital Eastern Europe

2 MSCI EM Europe Index until 30.06.2010, MSCI EM Europe Index (Total Return) from 01.07.2010 until 30.06.2016. MSCI EM Europe 10/40 Index from 01.07.2016.

3 Compared to the Share class inception date

4 Risk measures of the funds and their indices are based upon monthly data from the latest 3 years. The Sharpe ratio is based on an annual risk free rate of return.

## 10 largest holdings

| Company                   | % of the portfolio |
|---------------------------|--------------------|
| Sberbank                  | 9.1                |
| Lukoil                    | 6.2                |
| X5 Retail Group           | 4.9                |
| Gazprom                   | 3.5                |
| Garanti Bankasi           | 3.3                |
| EFG Eurobank Ergasias     | 3.2                |
| Tatneft                   | 2.9                |
| Aeroflot Russian Airlines | 2.4                |
| Alrosa AO                 | 2.3                |
| Bank of St.Petersburg     | 2.3                |
| <b>Total</b>              | <b>40.0</b>        |

## Sector breakdown

| Sector                 | % of the portfolio | Compared to benchmark |
|------------------------|--------------------|-----------------------|
| Financials             | 37.0               | 3.8                   |
| Energy                 | 22.0               | -12.9                 |
| Consumer Discretionary | 8.4                | 4.2                   |
| Consumer Staples       | 7.2                | 1.1                   |
| Industrials            | 6.1                | 4.4                   |
| Materials              | 5.8                | -3.7                  |
| Information technology | 4.8                | 4.8                   |
| Telecom Services       | 4.0                | -1.3                  |
| Real Estate            | 3.9                | 3.4                   |
| Health Care            | 0.8                | -0.3                  |
| Utilities              | 0.0                | -3.4                  |
| Cash                   | 0.4                |                       |

### Important notice

The fund is a sub-fund of East Capital, an open-ended investment fund organised as a "societe anonyme" incorporated on 13 November 2006, with registered office 11 rue Sainte-Zithe L-2763 Luxembourg. East Capital is organised under Part I (UCITS) as a "Société d'Investissement à Capital Variable", for an unlimited period.

East Capital Asset Management S.A. has been appointed the management company of the Fund. The Management Company is responsible, on a day-to-day basis, for providing administration, marketing and investment management services in respect of all the sub-funds with the ability to delegate part or all of such functions to third parties.

The custodian of the assets of the Fund is Skandinaviska Enskilda Banken S.A. 4, rue Peterneichen L-2370 Howald, Luxembourg.

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The performance data do not take into account the commissions and costs incurred on the subscription and redemption of shares. Before investing, please read the prospectus carefully. Full information such as the prospectus, key investor information documents, the articles of incorporation, the annual report, the semiannual report and the portfolio movement can be obtained free of charge upon request from East Capital Asset Management S.A., 11 rue Sainte-Zithe L-2763 Luxembourg, from our website [www.eastcapital.com](http://www.eastcapital.com), from all the local representatives or information agents, or from our distributors.

## Main active positions compared to benchmark

| Company                   | Overweight (%)  |
|---------------------------|-----------------|
| X5 Retail Group           | 4.9             |
| EFG Eurobank Ergasias     | 2.6             |
| Aeroflot Russian Airlines | 2.4             |
| Bank of St.Petersburg     | 2.3             |
| Etalon                    | 2.2             |
| Company                   | Underweight (%) |
| Gazprom                   | -3.8            |
| Magnit                    | -3.6            |
| Norilsk Nickel            | -2.5            |
| Surgut Ng                 | -2.4            |
| Pkno                      | -2.3            |

## Geographical breakdown

| Country        | % of the portfolio | Compared to benchmark |
|----------------|--------------------|-----------------------|
| Russia         | 56.6               | 1.4                   |
| Turkey         | 12.6               | -2.7                  |
| Poland         | 12.1               | -5.8                  |
| Greece         | 5.4                | 0.7                   |
| Hungary        | 3.0                | -1.1                  |
| Eastern Europe | 2.4                | 2.4                   |
| Romania        | 2.2                | 2.2                   |
| Slovenia       | 1.6                | 1.6                   |
| Czech Republic | 1.5                | -1.2                  |
| Estonia        | 0.7                | 0.7                   |
| Baltics        | 0.5                | 0.5                   |
| Ukraine        | 0.4                | 0.4                   |
| Kazakhstan     | 0.4                | 0.4                   |
| Serbia         | 0.4                | 0.4                   |
| Cash           | 0.4                |                       |

### Paying agents

Austria: Paying Agent is UniCredit Bank Austria AG, Julius Tandler Platz 3 / 8398-TZ, A-1090 Vienna.

Belgium: Representative and Paying Agent is CACEIS Belgium, Avenue du Port 86 C b320, B-1000 Brussels.

France: Centralising Correspondent is CACEIS Bank France, 1/3, Place Valhubert, 75013 Paris.

Germany: Information and Paying Agent in Germany is GerFIS - German Fund Information Service UG, Zum Eichhagen 4, 21382 Brietlingen.

Italy: Full information regarding the East Capital sub-funds is available from the Italian distribution agents of whom an updated list can be obtained from East Capital or from the Paying Agents - SGSS S.p.A., Via Benigno Crespi 19A - MAC2, 20159 Milan and State Street Bank International GmbH - Succursale Italia, Via Ferrante Aporti 10, 20125 Milan.

Spain: A list of authorised distributors in Spain can be found on the CNMV web page.

Sweden: SEB Merchant Banking, Custody Services, Global Funds, RB6, Rissneleden 100, SE 106 40 Stockholm.

Switzerland: The Swiss Representative is CACEIS (Switzerland) SA, Route de Signy 35, CH-1260 Nyon, and the Paying Agent is Credit Suisse AG, Uetlibergstr. 231 (A/B+ZN), 8070 Zürich.

UK: Kinetic Partners LLP, A Division of Duff & Phelps, its principal place of business being 14th Floor, The Shard, 32 London Bridge Street, London SE1 9SG, United Kingdom, has been appointed as UK Facilities.

For all other countries please note that redemptions, subscriptions and settlement tasks are handled by EFA Transfer Agent in Luxembourg (fax for orders: +352 48 65 61 8002; email for contact: [register.ta.ops@efa.eu](mailto:register.ta.ops@efa.eu)).

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Data source: Morningstar

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